

# CoStar Group Second Quarter 2024 Revenue Increased 12% Year-over-Year and Net New Bookings were \$67 Million. CoStar Group Reaches a Record 183 Million Monthly Average Unique Visitors.

WASHINGTON – July 23, 2024 - CoStar Group, Inc. (NASDAQ: CSGP), a leading provider of online real estate marketplaces, information and analytics in the property markets, announced today that revenue for the quarter ended June 30, 2024 was \$678 million, up 12% over revenue of \$606 million for the quarter ended June 30, 2023. Net income was \$19 million in the second quarter of 2024 and net income per diluted share was \$0.05.

"We achieved another strong quarter of results in terms of revenue, sales and traffic to our websites," said Andy Florance, Founder and CEO of CoStar Group. "Overall revenue grew 12% year-over-year, and our two billion-dollar run rate businesses continue to deliver double-digit revenue growth with Apartments.com growing at 18% and CoStar at 10% over the second quarter of last year. Our commercial information and marketplace businesses continue to perform and delivered 41% profit margins in the second quarter of 2024," continued Florance.

"Homes.com net new bookings through June reached over \$55 million, a significant milestone as it took Apartments.com two years to achieve those results. Our Homes.com Network had 148 million monthly average unique visitors in the second quarter, according to Google Analytics, maintaining our position as one of the top two most heavily trafficked residential property marketplaces in the U.S." continued Florance. "Our unaided brand awareness continues to climb and reached 27% in June 2024 as a result of our aggressive brand marketing campaign."

#### Year 2023-2024 Quarterly Results - Unaudited

(in millions, except per share data)

	2023					24
	Q1	Q2	Q3	Q4	Q1	Q2
Revenues	\$584	\$606	\$625	\$640	\$656	\$678
Net income	87	101	91	96	7	19
Net income per share - diluted	0.21	0.25	0.22	0.24	0.02	0.05
Weighted average outstanding shares - diluted	406	407	407	408	407	407
EBITDA	98	105	89	98	(13)	12
Adjusted EBITDA	123	127	112	130	12	41
Non-GAAP net income	118	127	120	133	42	61
Non-GAAP net income per share - diluted	0.29	0.31	0.30	0.33	0.10	0.15

#### 2024 Outlook

"This quarter's results demonstrate the strength of our core commercial business and the continued progress of our Homes.com strategy," said Chris Lown, CFO of CoStar Group. The Company now expects revenue in the range of \$2.735 billion to \$2.745 billion for the full year of 2024, representing revenue growth of approximately 12% year-over-year at the midpoint of the range. The Company expects revenue for the third quarter of 2024 in the range of \$692 million to \$697 million, representing revenue growth of approximately 11% year-over-year at the midpoint of the range.

"We now expect adjusted EBITDA for the full year of 2024 in the range of \$195 million to \$205 million, an increase of \$5 million at the midpoint of the range from our previous guidance. For the third quarter of 2024, we expect adjusted EBITDA in the range of \$47 million to \$52 million."

The Company expects full year 2024 non-GAAP net income per diluted share in a range of \$0.64 to \$0.66 based on 408 million shares. For the third quarter of 2024, the Company expects non-GAAP net income per diluted share in a range of \$0.15 to \$0.16 based on 408 million shares. These ranges include an estimated non-GAAP tax rate of 26% for the full year and the third quarter of 2024.

The preceding forward-looking statements reflect CoStar Group's expectations as of July 23, 2024, including forward-looking non-GAAP financial measures on a consolidated basis, based on current estimates, expectations, observations, and trends. Given the risk factors, rapidly evolving economic environment, and uncertainties and assumptions discussed in this release and in our quarterly reports on Form 10-Q and annual reports on Form 10-K, actual results may differ materially. Other than in publicly available statements, the Company does not intend to update its forward-looking statements until its next quarterly results announcement.

Reconciliations of EBITDA, adjusted EBITDA, non-GAAP net income, and non-GAAP net income per diluted share to the most directly comparable GAAP measures are shown in detail below, along with definitions for those terms. A reconciliation of forward-looking non-GAAP guidance to the most directly comparable GAAP measure, net income, can be found within the tables included in this release.

#### **Non-GAAP Financial Measures**

For information regarding the purpose for which management uses the non-GAAP financial measures disclosed in this release and why management believes they provide useful information to investors regarding the Company's financial condition and results of operations, please refer to the Company's latest periodic report.

EBITDA is a non-GAAP financial measure that represents GAAP net income attributable to CoStar Group before interest income or expense, net and other income or expense, net; loss on debt extinguishment; income taxes and depreciation and amortization expense.

Adjusted EBITDA is a non-GAAP financial measure that represents EBITDA before stock-based compensation expense, acquisition- and integration-related costs, restructuring costs, and settlements and impairments incurred outside the Company's ordinary course of business. Adjusted EBITDA margin represents adjusted EBITDA divided by revenues for the period.

Non-GAAP net income is a non-GAAP financial measure determined by adjusting GAAP net income attributable to CoStar Group for stock-based compensation expense, acquisition- and integration-related costs, restructuring costs, settlement and impairment costs incurred outside the Company's ordinary course of business and loss on debt extinguishment, as well as amortization of acquired intangible assets and other related costs, and then subtracting an assumed provision for income taxes. In 2024, the Company is assuming a 26% tax rate in order to approximate its statutory corporate tax rate excluding the impact of discrete items.

Non-GAAP net income per diluted share is a non-GAAP financial measure that represents non-GAAP net income divided by the number of diluted shares outstanding for the period used in the calculation of GAAP net income per diluted share. For periods with GAAP net losses and non-GAAP net income, the weighted average outstanding shares used to calculate non-GAAP net income per share includes potentially dilutive securities that were excluded from the calculation of GAAP net income per share as the effect was anti-dilutive.

#### **Operating Metrics**

Net new bookings is calculated based on the annualized amount of change in the Company's sales bookings resulting from new subscription-based contracts, changes to existing subscription-based contracts and cancellations of subscription-based contracts for the period reported. Information regarding net new bookings is not comparable to, nor should it be substituted for, an analysis of the Company's revenues over time.

#### **Earnings Conference Call**

Management will conduct a conference call to discuss the second quarter 2024 results and the Company's outlook at 5:00 PM ET on Tuesday, July 23, 2024. A live audio webcast of the conference will be available in listen-only mode through the Investors section of the CoStar Group website: https://investors.costargroup.com. A replay of the webcast audio will also be available in the Investors section of our website for a period of time following the call.

#### **Condensed Consolidated Statements of Operations - Unaudited**

(in millions, except per share data)

	Three Months Ended June 30,					Six Months Ended June 30,				
		2024		2023		2024		2023		
Revenues	\$	677.8	\$	605.9	\$	1,334.2	\$	1,190.3		
Cost of revenues		135.8		112.4		277.0		231.6		
Gross profit		542.0		493.5		1,057.2		958.7		
Operating expenses:										
Selling and marketing (excluding customer base amortization)		358.4		250.0		724.5		476.2		
Software development		79.6		63.4		162.0		130.0		
General and administrative		109.9		90.6		208.4		180.1		
Customer base amortization		10.2	_	10.4		21.2		21.0		
		558.1		414.4		1,116.1		807.3		
(Loss) income from operations		(16.1)		79.1		(58.9)		151.4		
Interest income, net		53.5		51.9		109.7		95.4		
Other (expense) income, net		(1.5)		0.6		(3.4)		1.2		
Income before income taxes		35.9		131.6		47.4		248.0		
Income tax expense		16.7		31.1		21.5		60.3		
Net income	\$	19.2	\$	100.5	\$	25.9	\$	187.7		
Net income per share - basic	\$	0.05	\$	0.25	\$	0.06	\$	0.46		
Net income per share - diluted	\$	0.05	\$	0.25	\$	0.06	\$	0.46		
Weighted-average outstanding shares - basic		406.0		405.4		405.8		405.0		
Weighted-average outstanding shares - diluted		407.4		406.7		407.3		406.5		

## CoStar Group, Inc. Reconciliation of Non-GAAP Financial Measures - Unaudited (in millions, except per share data)

#### Reconciliation of Net Income to Non-GAAP Net Income

	Three Months Ended June 30,					Six Months Ended June 30,					
		2024		2023		2024		2023			
Net income	\$	19.2	\$	100.5	\$	25.9	\$	187.7			
Income tax expense		16.7		31.1		21.5		60.3			
Income before income taxes		35.9		131.6		47.4		248.0			
Amortization of acquired intangible assets		18.1		18.0		37.9		35.7			
Stock-based compensation expense		22.7		21.8		45.5		41.9			
Acquisition and integration related costs		6.0		(0.2)		8.3		1.5			
Restructuring and related costs		_		(0.1)		_		3.3			
Settlements and impairments				_				(0.1)			
Non-GAAP income before income taxes		82.7		171.1		139.1		330.3			
Assumed rate for income tax expense <sup>(1)</sup>		26.0 %		26.0 %		26.0 %		26.0 %			
Assumed provision for income tax expense		(21.5)		(44.5)		(36.2)		(85.9)			
Non-GAAP net income	\$	61.2	\$	126.6	\$	102.9	\$	244.4			
Net income per share - diluted	\$	0.05	\$	0.25	\$	0.06	\$	0.46			
Non-GAAP net income per share - diluted	\$	0.15	\$	0.31	\$	0.25	\$	0.60			
	-					<u></u>					
Weighted average outstanding shares - basic		406.0		405.4		405.8		405.0			
Weighted average outstanding shares - diluted		407.4		406.7		407.3		406.5			

<sup>(1)</sup> The assumed tax rate approximates our statutory federal and state corporate tax rate for the applicable period.

#### Reconciliation of Net Income to EBITDA and Adjusted EBITDA

	Three Months Ended June 30,					Six Months Ended June 30,					
	2024		2023			2024		2023			
Net income	\$	19.2	\$	100.5	\$	25.9	\$	187.7			
Amortization of acquired intangible assets in cost of revenues		7.9		7.5		16.7		14.6			
Amortization of acquired intangible assets in operating expenses		10.2		10.5		21.2		21.1			
Depreciation and other amortization		10.1		8.1		20.4		16.0			
Interest income, net		(53.5)		(51.9)		(109.7)		(95.4)			
Other expense (income), net1		1.5		(0.6)		3.4		(1.2)			
Income tax expense		16.7		31.1		21.5		60.3			
EBITDA	\$	12.1	\$	105.2	\$	(0.6)	\$	203.1			
Stock-based compensation expense		22.7		21.8		45.5		41.9			
Acquisition and integration related costs		6.0		(0.2)		8.3		1.5			
Restructuring and related costs		_		(0.1)		_		3.3			
Settlements and impairments	_		_				_			(0.1)	
Adjusted EBITDA	\$	40.8	\$	126.7	\$	53.2	\$	249.7			

<sup>&</sup>lt;sup>1</sup> Includes \$5.3 million and \$8.9 million of amortization and depreciation expense associated with lessor income for the three and six months ended June 30, 2024, respectively.

#### **Condensed Consolidated Balance Sheets - Unaudited**

(in millions)

	J	une 30, 2024	Dec	ember 31, 2023
ASSETS				
Current assets:				
Cash and cash equivalents	\$	4,919.5	\$	5,215.9
Accounts receivable		226.2		213.2
Less: Allowance for credit losses		(22.4)		(23.2
Accounts receivable, net		203.8		190.0
Prepaid expenses and other current assets		83.9		70.2
Total current assets		5,207.2		5,476.
Deferred income taxes, net		4.3		4.3
Property and equipment, net		853.2		472.
Lease right-of-use assets		69.3		79.
Goodwill		2,383.6		2,386.
Intangible assets, net		342.5		313.
Deferred commission costs, net		178.9		167.
Deposits and other assets		26.3		17.
Income tax receivable		2.0		2.
Total assets	\$	9,067.3	\$	8,919.
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	101.0	\$	23.
Accounts payable  Accrued wages and commissions	Ф	110.2	Ф	23. 117.
Accrued wages and commissions  Accrued expenses and other current liabilities		186.3		163.
Income taxes payable		0.1		7.
Lease liabilities		41.2		40.
Deferred revenue		122.9		104.
Total current liabilities				
Total current natifices		561.7		455.
Long-term debt, net		991.2		990.
Deferred income taxes, net		30.3		36.
Income taxes payable		18.8		18.
Lease and other long-term liabilities		69.6		79.
Total liabilities	\$	1,671.6	\$	1,581.
Total stockholders' equity		7,395.7		7,338.

#### **Condensed Consolidated Statements of Cash Flows - Unaudited**

(in millions)

	Six Montl June	
	2024	2023
Operating activities:		
Net income	\$ 25.9	\$ 187.7
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	72.1	51.7
Amortization of deferred commissions costs	56.3	45.3
Amortization of Senior Notes discount and issuance costs	1.7	1.2
Non-cash lease expense	12.9	14.1
Stock-based compensation expense	45.5	41.9
Deferred income taxes, net	(6.4)	(7.0
Credit loss expense	17.0	13.9
Other operating activities, net	0.1	0.5
Changes in operating assets and liabilities, net of acquisitions:		
Accounts receivable	(31.1)	(40.6
Prepaid expenses and other current assets	(13.8)	(4.2
Deferred commissions	(67.6)	(65.0
Accounts payable and other liabilities	82.9	54.4
Lease liabilities	(14.8)	(16.6
Income taxes payable, net	(7.0)	12.9
Deferred revenue	19.0	8.9
Other assets	(3.5)	(0.7
Net cash provided by operating activities	189.2	298.4
Investing activities:		
Purchases of property, equipment and other assets for new campuses	(449.5)	(45.6
Purchases of property and equipment and other assets	(23.0)	(8.8)
Net cash used in investing activities	(472.5)	(54.4
Financing activities:		
Repurchase of restricted stock to satisfy tax withholding obligations	(26.9)	(22.5
Proceeds from exercise of stock options and employee stock purchase plan	17.2	16.2
Principal repayments of finance lease obligations	(2.2)	
Net cash used in financing activities	(11.9)	(6.3
Effect of foreign currency exchange rates on cash and cash equivalents	(1.2)	(0.4
Net (decrease) increase in cash and cash equivalents	(296.4)	237.3
Cash and cash equivalents at the beginning of period	5,215.9	4,968.0
Cash and cash equivalents at the end of period	\$ 4,919.5	\$ 5,205.3

#### **Disaggregated Revenues - Unaudited**

(in millions)

#### Three Months Ended June 30,

	2024						2023								
	Nort	h America	Inte	International		Total		North America		ernational		Total			
CoStar	\$	237.1	\$	15.9	\$	253.0	\$	219.6	\$	9.6	\$	229.2			
Information Services		27.9		5.5		33.4		32.2		9.7		41.9			
Multifamily		264.2		_		264.2		224.3		_		224.3			
LoopNet		67.2		2.6		69.8		63.2		2.3		65.5			
Residential		16.2		10.0		26.2		12.7		_		12.7			
Other Marketplaces		31.2		_		31.2		32.3		_		32.3			
Total revenues	\$	643.8	\$	34.0	\$	677.8	\$	584.3	\$	21.6	\$	605.9			

#### Six Months Ended June 30,

	2024						2023								
	Nor	th America	Int	International		Total		North America		ternational		Total			
CoStar	\$	472.8	\$	30.5	\$	503.3	\$	435.4	\$	18.8	\$	454.2			
Information Services		55.3		11.1		66.4		64.3		19.2		83.5			
Multifamily		519.0		_		519.0		435.0		_		435.0			
LoopNet		133.6		5.3		138.9		124.4		4.4		128.8			
Residential		24.6		20.2		44.8		25.9		_		25.9			
Other Marketplaces		61.8		_		61.8		62.9		_		62.9			
Total revenues	\$	1,267.1	\$	67.1	\$	1,334.2	\$	1,147.9	\$	42.4	\$	1,190.3			

### CoStar Group, Inc. Results of Segments - Unaudited

(in millions)

	T	hree Moi Jun			Si	led June		
		2024		2023	2024			2023
EBITDA								
North America	\$ 30.8		30.8 \$ 104.6		\$	34.0	\$	201.3
International	(18.7)			0.6		(34.6)		1.8
Total EBITDA	\$ 12.1			105.2	\$	(0.6)	\$	203.1

#### Reconciliation of Non-GAAP Financial Measures with Quarterly Results - Unaudited

(in millions, except per share data)

#### Reconciliation of Net Income to Non-GAAP Net Income

		20	24			
	Q1	Q2	Q3	Q4	Q1	Q2
Net income	\$87.1	\$100.5	\$90.6	\$96.4	\$6.7	\$19.2
Income tax expense	29.2	31.1	29.9	36.3	4.8	16.7
Income before income taxes	116.4	131.7	120.5	132.7	11.5	35.9
Amortization of acquired intangible assets	17.7	18.0	18.7	19.3	19.8	18.1
Stock-based compensation expense	20.0	21.8	21.9	21.2	22.8	22.7
Acquisition and integration related costs	1.7	(0.2)	0.8	10.7	2.3	6.0
Restructuring and related costs	3.4	(0.1)	0.5	0.2	_	_
Settlements and impairments	(0.1)	_	_	_	_	_
Other income, net		_	_	(3.8)		
Non-GAAP income before income taxes <sup>(1)</sup>	159.1	171.2	162.4	180.3	56.4	82.7
Assumed rate for income tax expense <sup>(2)</sup>	26%	26%	26%	26%	26%	26%
Assumed provision for income tax expense	(41.4)	(44.5)	(42.2)	(46.9)	(14.7)	(21.5)
Non-GAAP net income(1)	\$117.7	\$126.7	\$120.2	\$133.4	\$41.7	\$61.2
		-	-			
Non-GAAP net income per share - diluted	\$0.29	\$0.31	\$0.30	\$0.33	\$0.10	\$0.15
		_	-			
Weighted average outstanding shares - basic	404.5	405.4	405.6	405.8	405.6	406.0
Weighted average outstanding shares - diluted	406.2	406.8	407.2	407.5	407.3	407.4

<sup>(1)</sup> Totals may not foot due to rounding.

#### Reconciliation of Net Income to EBITDA and Adjusted EBITDA

		20	202	24		
	Q1	Q2	Q3	Q4	Q1	Q2
Net income	\$87.1	\$100.5	\$90.6	\$96.4	\$6.7	\$19.2
Amortization of acquired intangible assets	17.7	18.0	18.7	19.3	19.8	18.1
Depreciation and other amortization	7.9	8.1	8.4	9.4	10.3	10.1
Interest income, net	(43.5)	(51.9)	(58.4)	(59.7)	(56.2)	(53.5)
Other (income) expense, net(1)	(0.6)	(0.6)	(0.5)	(3.7)	1.9	1.5
Income tax expense	29.2	31.1	29.9	36.3	4.8	16.7
EBITDA <sup>(2)</sup>	\$97.8	\$105.2	\$88.7	\$98.0	\$(12.7)	\$12.1
Stock-based compensation expense	20.0	21.8	21.9	21.2	22.8	22.7
Acquisition and integration related costs	1.7	(0.2)	0.8	10.7	2.3	6.0
Restructuring and related costs	3.4	(0.1)	0.5	0.2	_	
Settlements and impairments	(0.1)	_	_			_
Adjusted EBITDA <sup>(2)</sup>	\$122.9	\$126.8	\$111.9	\$130.1	\$12.4	\$40.8

<sup>(1)</sup> Includes \$5.3 million and \$8.9 million of amortization and depreciation expense associated with lessor income for the three and six months ended June 30, 2024, respectively.

<sup>(2)</sup> The assumed tax rate approximates our statutory federal and state corporate tax rate for the applicable period.

<sup>(2)</sup> Totals may not foot due to rounding.

#### Reconciliation of Forward-Looking Guidance - Unaudited

(in millions, except per share data)

#### Reconciliation of Forward-Looking Guidance, Net Income to Non-GAAP Net Income

			ge									
		For the Th	ree Mo	nths		For the Yo	ear En	ding				
	<b>Ending September 30, 2024</b>					December 31, 2024						
	Low		High			Low		High				
Net income	\$	22	\$	26	\$	107	\$	114				
Income tax expense		13		14		57		60				
Income before income taxes		35		40		164		174				
Amortization of acquired intangible assets		17		17		72		72				
Stock-based compensation expense		25		25		95		95				
Acquisition and integration related costs		8		8		24		24				
Non-GAAP income before income taxes		85		90		355		365				
Assumed rate for income tax expense(1)		26 %		26 %		26 %		26 %				
Assumed provision for income tax expense		(22)		(23)		(92)		(95)				
Non-GAAP net income		63		67		263		270				
	-						-					
Net income per share - diluted	\$	0.05	\$	0.06	\$	0.26	\$	0.28				
Non-GAAP net income per share - diluted	\$	0.15	\$	0.16	\$	0.64	\$	0.66				
Weighted average outstanding shares - diluted		408.0		408.0		407.8		407.8				

<sup>(1)</sup> The assumed tax rate approximates our statutory federal and state corporate tax rate for the applicable period.

#### Reconciliation of Forward-Looking Guidance, Net Income to Adjusted EBITDA

	Guidance Range For the Three Months Ending September 30, 2024				Guidance Range For the Year Ending December 31, 2024			
	Low		High		Low		High	
Net income	\$	22	\$	26	\$	107	\$	114
Amortization of acquired intangible assets		17		17		72		72
Depreciation and other amortization		10		10		41		41
Interest income, net		(50)		(50)		(208)		(208)
Other (income) expense, net		2		2		7		7
Income tax expense		13		14		57		60
Stock-based compensation expense		25		25		95		95
Acquisition and integration related costs		8		8		24		24
Adjusted EBITDA	\$	47	\$	52	\$	195	\$	205

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#### About CoStar Group

CoStar Group (NASDAQ: CSGP) is a leading provider of online real estate marketplaces, information, and analytics in the property markets. Founded in 1987, CoStar Group conducts expansive, ongoing research to produce and maintain the largest and most comprehensive database of real estate information. CoStar is the global leader in commercial real estate information, analytics, and news, enabling clients to analyze, interpret and gain unmatched insight on property values, market conditions and availabilities. Apartments.com is the leading online marketplace for renters seeking great apartment homes, providing property managers and owners a proven platform for marketing their properties. LoopNet is the most heavily trafficked online commercial real estate marketplace with over twelve million monthly global unique visitors. STR provides premium data benchmarking, analytics, and marketplace insights for the global hospitality industry. Ten-X offers a leading platform for conducting commercial real estate online auctions and negotiated bids. Homes.com is the fastest growing online residential marketplace that connects agents, buyers, and sellers. OnTheMarket is a leading residential property portal in the United Kingdom. BureauxLocaux is one of the largest specialized property portals for buying and leasing commercial real estate in France. Business Immo is France's leading commercial real estate news service. Thomas Daily is Germany's largest online data pool in the real estate industry. Belbex is the premier source of commercial space available to let and for sale in Spain. CoStar Group's websites attracted over 183 million monthly average unique visitors in the second quarter of 2024. Headquartered in Washington, DC, CoStar Group maintains offices throughout the U.S., Europe, Canada, and Asia. From time to time, we plan to utilize our corporate website, CoStarGroup.com, as a channel of distribution for material company information. For more information, visit CoStarGroup.com.

This news release and the Company's earnings conference call contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements include, but are not limited to, statements about CoStar Group's plans, objectives, expectations, beliefs and intentions and other statements including words such as "hope," "anticipate," "may," "believe," "expect," "intend," "will," "should," "plan," "estimate," "predict," "continue" and "potential" or the negative of these terms or other comparable terminology. Such statements are based upon the current beliefs and expectations of management of CoStar Group and are subject to many risks and uncertainties. Actual results may differ materially from the results anticipated in the forwardlooking statements and the assumptions and estimates used as a basis for the forward-looking statements. The following factors, among others, could cause or contribute to such differences: risks associated with the ability to consummate the proposed transaction with Matterport, Inc. ("Matterport") and the timing of the closing of the proposed transaction; the ability to successfully integrate operations and employees; the ability to realize anticipated benefits and synergies of the proposed mergers as rapidly or to the extent anticipated by financial analysts or investors; the potential impact of announcement of the proposed mergers or consummation of the proposed Matterport transaction on business relationships, including with employees, customers, suppliers and competitors; unfavorable outcomes of any legal proceedings that have been or may be instituted against CoStar or Matterport; the ability to retain key personnel; costs, fees, expenses and charges related to the proposed Matterport transaction; the risk that the trends stated or implied by this release or in the earnings conference call cannot or will not be sustained at the current pace or may increase or decrease, including trends and expectations related to revenue, revenue growth, net income, non-GAAP net income, EBITDA, adjusted EBITDA, adjusted EBITDA margin, sales, net new bookings, site traffic and visitors, leads, and renewal rates; the risk that the Company is unable to sustain current Company-wide or Homes.com net new bookings; the risk that revenues for the third quarter and full year 2024 will not be as stated in this press release; the risk that net income for the third quarter and full year 2024 will not be as stated in this press release; the risk that EBITDA for the third quarter and full year 2024 will not be as stated in this press release; the risk that adjusted EBITDA for the third quarter and full year 2024 will not be as stated in this press release; the risk that non-GAAP net income and non-GAAP net income per diluted share for the third quarter and full year 2024 will not be as stated in this press release; the risk that we may not successfully integrate acquired businesses or assets and may not achieve anticipated benefits of an acquisition, including expected synergies; the risk that the tax rate estimates stated in this press release may change and the risk that we may experience declines in our revenues, revenue growth rates and profitability due to the impact of economic conditions on the real estate industry and our core customer base. More information about potential factors that could cause results to differ materially from those anticipated in the forward-looking statements include, but are not limited to, those stated in CoStar Group's filings from time to time with the Securities and Exchange Commission (the "SEC"), including in CoStar Group's Annual Report on Form 10-K for the year ended December 31, 2023 and Quarterly Report for the quarterly period ended March 31, 2024, each of which is filed with the SEC, including in the "Risk Factors" section of those filings, as well as CoStar Group's other filings with the SEC (including Current Reports on Form 8-K) available at the SEC's website (www.sec.gov). All forward-looking statements are based on information available to CoStar Group on the date hereof, and CoStar Group assumes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.